

Message Text

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PAGE 01 STATE 110484
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 /031 R

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COM/CAGNE/PBHALE
COM/OIM/SAD/WLALE
COM IM/IG /GKNOWLE
COM/CAGN JHEARN
NEA/RA/D IS N (O)
EUR/ E/RLAM N A (INFO)

-----125524 012104Z /66

R 012012Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT
AMEMBASSY MUSCAT
INFO AMEMBASSY ANKARA
AMCONSUL ISTANBUL

UNCLAS STATE 110484

E.O. 11652: N/A

TAGS: BEXP, KU, MU

SUBJECT: FEB 79 CONSTRUCTION EQUIPMENT SPECIALIZED TRADE
MISSION TO KUWAIT, OMAN, AND TURKEY

REFS: (A) 77 USDOC 24287, (B) 77 ANKARA 6448 (NOTAL)

1. REQUEST POSTS PROVIDE FOLLOWING RECOMMENDATIONS AND DATA
FOR INCLUSION IN USDOC PLANS PACKAGE FOR SUBJECT SPECIALI-
ZED MISSION:

- A. CITIES TO BE VISITED AND DURATION IN EACH CITY.
 - B. PRODUCTS TO BE FEATURED AND SALABILITY PROSPECTS.
 - C. IMPORT/EXPORT/PRODUCTION/CONSUMPTION FIGURES FOR MISS-
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- ION-RELATED PRODUCTS AND U.S. MARKET SHARES.
- D. IMPORT DUTIES, PRICING FACTORS, AND TRADE AND CURRENCY
RESTRICTIONS.
 - E. MAJOR FOREIGN COMPETITION, BY COUNTRY AND MANUFACTURER.
 - F. RECENT AND PROMOTIONAL EVENTS THAT MAY CONFLICT
WITH MISSION TIMING.
 - G. MAJOR PROJECTS OR DEVELOPMENT PLANS RELATED TO MISSION

THEME GOODS OR SERVICES.

H. WORLD BANK AND SIMILAR LOANS/INVESTMENTS RELATED TO MISSION GOODS OR SERVICES.

I. U.S. FIRMS RELATED TO MISSION GOODS OR SERVICES WITH THEIR OWN OFFICES IN YOUR AREA.

2. INFORMATION PROVIDED WILL BE USED TO ATTRACT MISSION PARTICIPANTS. THUS, REPLIES IN SOME DEPTH WILL BE APPRECIATED. REFERENCES TO ANY EARLIER MESSAGES SENT TO STATE/USDOC ON MISSION GOODS OR SERVICES WILL BE ACCEPTABLE, PROVIDED REFERENCED INFORMATION REMAINS CURRENT.

3. PLEASE ALSO PROVIDED AVAILABILITY AND COST DATA, WITH ACCOMPANYING RECOMMENDATIONS, FOR THE FOLLOWING ITEMS:

A. VISA REQUIREMENTS.

B. SINGLE/DOUBLE HOTEL ROOMS FOR MISSION MEMBERS AND SUITE FOR MISSION DIRECTOR.

C. LANGUAGE REQUIREMENTS FOR MISSION MEMBERS AND RELATED PRINTED MATERIALS.

D. INTERPRETER-TRANSLATOR SERVICES FOR MISSION MEETINGS AND PRINTED MATTER (BROCHURES, FLYERS, INVITATIONS).

E. LOCAL PHOTOGRAPHER TO PRODUCE APPROXIMATELY TWO DOZEN BLACK AND WHITE ACTION SHOTS OF MISSION ACTIVITIES.

F. MISSION-SPONSORED RECEPTION, PREFERABLY AT HOME OF CHIEF OF MISSION OR DCM.

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G. MISCELLANEOUS ITEMS, SUCH AS SECRETARY-RECEPTIONIST FOR MISSION BUSINESS INFORMATION CENTER, TELEX AND TELEGRAPH SERVICES.

4. REQUEST ABOVE INFORMATION BE SENT TO USDOC BEFORE 1 JULY. CHRISTOPHER

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NNN

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